

Pratibha Industries Limited

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UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED ON 30TH JUNE, 2011

| | (Standalone | (Consolidated) (₹ In La | | | | | | | |
|-----|--|---|-------------|------------|-----|--|---------------|-------------|------------|
| Sr. | Particulars | Quarter Ended | | Year Ended | Sr. | Particulars | Quarter Ended | | Year Ended |
| No. | | 30.06.2011 | 30.06.2010 | 31.03.2011 | No. | | 30.06.2011 | 30.06.2010 | 31.03.2011 |
| | | (Unaudited) | (Unaudited) | (Audited) | | | (Unaudited) | (Unaudited) | (Audited) |
| 1 | (a) Net Sales / Income from Operations | 29,828.31 | 30,544.06 | 116,872.46 | 1 | (a) Net Sales / Income from Operations | 36,021.15 | 32,743.66 | 126,810.82 |
| | (b) Other Operating Income | 402.78 | 104.44 | 641.00 | | (b) Other Operating Income | 118.14 | 104.44 | 454.33 |
| | Total Income (a+b) | 30,231.09 | 30,648.50 | 117,513.46 | | Total Income (a+b) | 36,139.29 | 32,848.10 | 127,265.14 |
| 2 | Expenditure | | | | 2 | Expenditure | | | |
| | (a) Increase/decrease in stock in trade and work in progress | (2,813.21) | (787.29) | (5,003.11) | | (a) Increase/decrease in stock in trade and work in progress | (4,591.45) | (611.74) | (5,553.49) |
| | (b) Consumption of raw materials | 23,004.63 | 23,398.23 | 89,122.91 | | (b) Consumption of raw materials | 29,296.02 | 24,887.02 | 96,548.97 |
| | (c) Purchase of traded goods | _ | _ | _ | | (c) Purchase of traded goods | _ | _ | - |
| | (d) Employees cost | 1,679.88 | 1,523.05 | 6,167.93 | | (d) Employees cost | 1,889.82 | 1,663.73 | 6,846.62 |
| | (e) Depreciation | 424.01 | 336.95 | 1,433.88 | | (e) Depreciation | 432.97 | 404.05 | 1,701.72 |
| | (f) Other Expenditures | 3,618.87 | 2,501.34 | 10,157.54 | | (f) Other Expenditures | 4,656.92 | 2,688.88 | 11,765.01 |
| | (g) Total | 25,914.19 | 26,972.29 | 101,879.15 | | (g) Total | 31,684.27 | 29,031.94 | 111,308.83 |
| 3 | Profit from Operations before Other Income, Interest & | 4,316.91 | 3,676.22 | 15,634.31 | 3 | Profit from Operations before Other Income, Interest & | 4,455.02 | 3,816.16 | 15,956.32 |
| | Exceptional Items (1-2) | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | , | | Exceptional Items (1-2) | | | |
| 4 | Other Income | _ | 9.79 | 124.42 | 4 | Other Income | 11.83 | 9.79 | 134.57 |
| 5 | Profit before Interest & Exceptional Items (3+4) | 4,316.91 | 3,686.00 | 15,758.73 | 5 | Profit before Interest & Exceptional Items (3+4) | 4,466.85 | 3,825.95 | 16,090.89 |
| 6 | Interest | 1,824.21 | 1,501.76 | 6,177.23 | 6 | Interest | 1,928.95 | 1,552.47 | 6,411.99 |
| 7 | Profit after Interest but before Exceptional Items (5-6) | 2,492.70 | 2,184.25 | 9,581.50 | 7 | Profit after Interest but before Exceptional Items (5-6) | 2,537.90 | 2,273.48 | 9,678.89 |
| 8 | Exceptional Items | - | - | - | 8 | Exceptional Items | _ | - | - |
| 9 | Profit (+)/ Loss (-) from Ordinary Activities before tax (7+8) | 2,492.70 | 2,184.25 | 9,581.50 | 9 | Profit (+)/ Loss (-) from Ordinary Activities before tax (7+8) | 2,537.90 | 2,273.48 | 9,678.89 |
| 10 | Tax expenses | 629.04 | 559.54 | 2,438.19 | 10 | Tax expenses | 674.38 | 648.78 | 2,535.90 |
| 11 | Net Profit (+)/ Loss (-) from Ordinary Activities after tax (9-10) | 1,863.65 | 1,624.71 | 7,143.32 | III | Net Profit (+)/ Loss (-) from Ordinary Activities after tax (9-10) | 1,863.51 | 1,624.70 | 7,142.99 |
| 12 | Extraordinary items (net of tax expense) | _ | _ | _ | 12 | Extraordinary items (net of tax expense) | - | - | - |
| 13 | Net Profit (+)/ Loss (-) for the period (11-12) | 1,863.65 | 1,624.71 | 7,143.32 | III | Net Profit (+)/ Loss (-) for the period(11-12) | 1,863.51 | 1,624.70 | 7,142.99 |
| 14 | Paid-up Equity Share Capital (Face Value of ₹2/- each) | 1,988.50 | 1,668.50 | 1,988.50 | | Paid-up Equity Share Capital (Face Value of ₹ 2/- each) | 1,988.50 | 1,668.50 | 1,988.50 |
| 15 | Reserves excluding revaluation reserves as per balance sheet of | 46,722.26 | 27,493.89 | 44,858.65 | 15 | Reserves excluding revaluation reserves as per balance sheet of | 46,722.03 | 27,493.62 | 44,858.56 |
| | previous accounting year | | | | 1.0 | previous accounting year | | | |
| 16 | Earning Per Share (EPS) | | | | 16 | Earning Per Share (EPS) | | | |
| | (a) Basic and diluted EPS before extraordinary items for the period, | | | | | (a) Basic and diluted EPS before extraordinary items for the period, for the year to date and for the previous year (not to be annualized) | | | |
| | for the year to date and for the previous year (not to be annualized) | | | | | Basic | 1.87 | 1.95 | 7.90 |
| | - Basic | 1.87 | 1.95 | 7.91 | | - Diluted | 1.87 | 1.95 | 7.90 |
| | – Diluted | 1.87 | 1.95 | 7.91 | | (b) Basic and diluted EPS after extraordinary items for the period, | | | |
| | (b) Basic and diluted EPS after extraordinary items for the period, | | | | | for the year to date and for the previous year (not to be annualized) | | | |
| | for the year to date and for the previous year (not to be annualized) | | | | | - Basic | 1.87 | 1.95 | 7.90 |
| | - Basic | 1.87 | 1.95 | 7.91 | | - Diluted | 1.87 | 1.95 | 7.90 |
| | - Diluted | 1.87 | 1.95 | 7.91 | 17 | Public shareholding | | | |
| 17 | Public shareholding | | | | | Number of shares | 47,465,707 | 31,721,750 | 47,465,707 |
| | - Number of shares | 47,465,707 | 31,721,750 | 47,465,707 | | Percentage of shareholding | 47.74 | 38.02 | 47.74 |
| | Percentage of shareholding | 47.74 | 38.02 | 47.74 | 18 | Promoters and Promoter Group Shareholding ** | | | |
| 18 | Promoters and Promoter Group Shareholding ** | | | | | a) Pledged / Encumbered | | | |
| | a) Pledged / Encumbered | | | | | Number of shares | - | - | - |
| | - Number of shares | _ | _ | _ | | Percentage of shares (as a % of the total shareholding of promoter | - | _ | - |
| | Percentage of shares (as a % of the total shareholding of promoter and promoter are up) | _ | _ | - | | and promoter group) | | | |
| | and promoter group) | | | | | - Percentage of shares (as a % of the total share capital of the company) | _ | _ | - |
| | Percentage of shares (as a % of the total share capital of the company) Non-procupations | _ | _ | _ | | b) Non-encumbered | | | |
| | b) Non - encumbered | E1 0E0 3E0 | E1 702 350 | E1 0E0 3E0 | | - Number of shares | 51,959,250 | 51,703,250 | 51,959,250 |
| | - Number of shares | 51,959,250 | 51,703,250 | 51,959,250 | | Percentage of shares (as a % of the total shareholding of promotor group) | 100.00 | 100.00 | 100.00 |
| | Percentage of shares (as a % of the total shareholding of the Promoter and Promoter group) | 100.00 | 100.00 | 100.00 | | promoter and promoter group) — Percentage of shares (as a % of the total share capital | 52.26 | 61.98 | 52.26 |
| | Percentage of shares (as a % of the total share capital of the company) | 52.26 | 61.98 | 52.26 | | Percentage of shares (as a % of the total share capital of the company) | 32.20 | 61.96 | 52.20 |
| | . c. centage of shares (as a 70 of the total share capital of the company) | 32.20 | 01.50 | 32.20 | | | | | |

SEGMENTWISE REVENUE, RESULTS & CAPITAL EMPLOYED (STANDALONE)

FOR THE QUARTER ENDED ON 30TH JUNE, 2011

SEGMENTWISE REVENUE, RESULTS & CAPITAL EMPLOYED (CONSOLIDATED)

FOR THE QUARTER ENDED ON 30TH JUNE, 2011

| | FOR THE QUARTER ENDED |)11 | (₹ In Lacs | | FOR THE QUARTER ENDED ON 30" JUNE, 2011 | | | (₹ In Lacs) | |
|----------|--|------------|---------------|----------------|---|--|------------|---------------|------------|
| Sr. | Particulars | Quarte | Quarter Ended | | Sr. | Particulars | Quarte | Quarter Ended | |
| No. | | 30.06.2011 | 30.06.2010 | 31.03.2011 No. | No. | | 30.06.2011 | 30.06.2010 | 31.03.2011 |
| <u> </u> | | Unaudited | Unaudited | | | | Unaudited | Unaudited | Audited |
| 1. | Segment Revenue | | | | 1. | Segment Revenue | | | |
| | a. Infrastructure & Construction | 28,166.10 | 29,193.14 | 105,999.41 | | a. Infrastructure & Construction | 37,064.34 | 40,017.41 | 138,821.96 |
| l l | b. Manufacturing | 2,513.77 | 2,141.30 | 13,393.41 | | b. Manufacturing | 2,513.77 | 2,141.30 | 13,393.41 |
| l l | c. Unallocated | - | 9.79 | 124.42 | | c. Unallocated | 11.83 | 9.79 | 134.57 |
| | Total | 30,679.87 | 31,344.23 | 119,517.25 | | Total | 39,589.93 | 42,168.50 | 152,349.95 |
| 1 | Less: Inter Segment Revenue | 448.78 | 685.94 | 1,879.37 | | Less: Inter Segment Revenue | 3,438.81 | 9,310.61 | 24,950.23 |
| | Net Sales/ Income from Operations | 30,231.09 | 30,658.29 | 117,637.88 | | Net Sales/ Income from Operations | 36,151.12 | 32,857.89 | 127,399.71 |
| 2. | Segment Results | | | | 2. | Segment Results | | | |
| 1 | a. Infrastructure & Construction | 4,201.98 | 3,490.94 | 15,096.11 | | a. Infrastructure & Construction | 4,340.54 | 3,630.92 | 15,418.60 |
| l l | b. Manufacturing | 234.27 | 270.24 | 958.08 | | b. Manufacturing | 234.27 | 270.24 | 958.08 |
| l l | c. Unallocated | - | 9.79 | 124.42 | | c. Unallocated | 11.83 | 9.79 | 134.57 |
| | Total | 4,436.25 | 3,770.97 | 16,178.62 | | Total | 4,586.64 | 3,910.96 | 16,511.25 |
| l l | Less: (1) Interest | 1,824.21 | 1,501.76 | 6,177.23 | | Less: (1) Interest | 1,928.95 | 1,552.47 | 6,411.99 |
| | (2) Other Unallocable Expenditure | 119.35 | 84.97 | 419.89 | | (2) Other Unallocable Expenditure | 119.79 | 85.00 | 420.37 |
| 1 | (3) Unallocable Income | - | - | - | | (3) Unallocable Income | _ | _ | - |
| | Total Profit Before Tax | 2,492.70 | 2,184.25 | 9,581.50 | | Total Profit Before Tax | 2,537.90 | 2,273.48 | 9,678.89 |
| 3. | Capital Employed | | | | 3. | Capital Employed | | | |
| | (Segment Assets - Segment Liabilities) | | | | | (Segment Assets - Segment Liabilities) | | | |
| l l | a. Infrastructure & Construction | 30,453.68 | 15,364.06 | 31,198.03 | | a. Infrastructure & Construction | 29,527.62 | 15,347.53 | 30,300.73 |
| | b. Manufacturing | 13,807.78 | 11,370.16 | 13,379.30 | | b. Manufacturing | 13,807.78 | 11,370.16 | 13,379.30 |
| l | c. Unallocated | 5,949.30 | 2,428.18 | 3,769.81 | | c. Unallocated | 6,868.95 | 2,428.18 | 4,660.36 |
| | Total | 50,210.76 | 29,162.39 | 48,347.15 | | Total | 50,204.35 | 29,145.87 | 48,340.39 |

Total NOTES:

- The financial statements have been duly reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 29/07/2011 at Mumbai.
- The Statutory Auditors have carried out limited review of the unaudited financial results of the Company for the quarter ended June 30, 2011.Provision for tax has been made as per the provisions of section 115JB of the Income Tax Act, 1961. It includes provision for Deferred Tax.
- The consolidated financial statements are prepared in accordance with AS 21, AS 23 and AS 27 issued by ICAI. The Company has been operating in two business Segments i.e. Infrastructure Development and Manufacturing & Coating of Saw Pipes. Segment wise reporting is done as per Accounting Standard 17.
- Status of Investors' complaints for the quarter ended 30th June, 2011.
 - Op. Balance: (NIL), Received: (2), Disposed off: (2), Pending as on 30.06.2011: (NIL).
- The figures for the previous periods have been regrouped/restated/reclassified wherever necessary to make them comparable.

For **PRATIBHA INDUSTRIES LIMITED**

Place: Mumbai Date : 29th July, 2011

AJIT B. KULKARNI MANAGING DIRECTOR